# AN ECONOMIC MODEL OF COMMERCIAL OFFSHORE AQUACULTURE PRODUCTION SYSTEM IN THE GULF OF MEXICO





#### Dr. Benedict C. Posadas

Assistant Research and Extension Professor of Economics Mississippi State University Coastal Research and Extension Center Mississippi Sea Grant Advisory Service

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## **Objectives**

- Develop a hypothetical commercial offshore aquaculture production system (COAPS) in the Gulf of Mexico
- Estimate annual costs and returns of COAPS.
- Develop annual cash flows for COAPS.
- Evaluate the economic and financial feasibility of COAPS under different economic and biological scenarios.

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#### **Data Sources**

- Offshore aquaculture production system
  - Offshore Aquaculture Consortium (OAC)
- Offshore cage design & operation
  - Ocean Spar and OAC
- Gulf of Mexico ex-vessel prices
  - National Marine Fisheries Service (NMFS)

### Offshore Aquaculture Production System

- Aquaculture Service Vehicle (ASV)
- 3,000-m3 Ocean Spar Sea Station (OSSS) cages
- Moorings, feed distribution system and net cleaners
- Service boats

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## **Land-based Support Facilities**

• 2-ha base camp

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- Office building and trailers
- Trucks and service vehicles
- Fish transport vehicle

#### **Initial Fixed Investment**

(12-cages or 36,000 m3)

Item	Total Cost (US\$)	US\$/m3
Onshore support facilities	0.33	9
Offshore facilities	3.52	98
Total investment	3.85	107

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#### **Costs and Returns Estimation**

- Recommended management practices
- Biological knowledge of candidate fish species
- Estimated input usage and prices
- Established ex-vessel fish prices

## **Investment Analysis**

- Payback period (yr)
- Net present value (US\$M)
- Internal rate of return (%)
- Base model assumptions
- Improved growth (+25%)
- Enhanced market (+US\$1/kg)
- Enhanced market + improved growth

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## 12- Cage COAPS Base Model

Item	Unit	COBIA12	SNAP12	DRUM12
Stocking density	Fish/m3	7	83	41
Growth rate	G/month	583	37	80
Ex-vessel price	\$/kg	4.25	4.50	3.75
Harvest size	Kg/fish	5.25	0.45	0.97
Fish production	1000 m t/yr	1.08	1.08	1.08
Net returns	\$M/yr	0.83	-0.64	-0.19
NPV	\$ M	3.17	<0	<0
IRR	%	29	<0	<0
Investment decision		Feasible	Infeasible	Infeasible

12- Cage COAPS Enhanced Market Model

Item	Unit	COBIA12	SNAP12	DRUM12
Stocking density	Fish/m3	7	83	41
Growth rate	G/month	583	37	80
Ex-vessel price	\$/kg	5.25	5.50	4.75
Harvest size	Kg/fish	5.25	0.45	0.97
Fish production	1000 mt/yr	1.08	1.08	1.08
Net returns	\$M/yr	1.87	0.39	0.84
NPV	\$M	8.87	0.76	3.24
IRR	%	59	15	30
Investment decision		Feasible	Feasible	Feasible

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#### 12- Cage COAPS Improved Growth Model

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Item	Unit	COBIA12	SNAP12	DRUM12
Stocking density	Fish/m3	6	67	33
Growth rate	G/month	729	46	100
Ex-vessel price	\$/kg	4.25	4.50	3.75
Harvest size	Kg/fish	6.57	0.56	1.21
Fish production	1000 mt/yr	1.08	1.08	1.08
Net returns	\$M/yr	0.87	-0.17	0.05
NPV	\$M	3.39	<0	<0
IRR	%	30	<0	2
Investment decision		Feasible	Infeasible	Infeasible

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## **Summary**

- These simulation results are based on experimental or "best guess" scenario.
- Simulation results indicate that the economic viability of COAPS depends on the following:
  - better fish
  - faster growing fish
  - cheaper costs of production

#### Limitations

- ASV is still under development
  - capacity (?)
  - costs (?)
- Environmental monitoring
  - equipment, supplies and manpower
  - costs (?)
- Permitting process
  - length of time (?)
  - costs (?)

#### **Further Economic Research**

- Verify simulation model assumptions
  - logistical problems: fingerling, feed, fish, manpower, supplies
  - pilot scale experiments: fish growth, feed type, feeding, FCR, treatment, stocking, harvest, transport
- Integrate the element of RISK in the model
- Conduct sensitivity analysis
- Conduct economic impact analysis
- Develop economic-environmental trade-off model